

Ultrasound Purchasing Overview

An overview of general questions that should be answered during the purchasing process. Ultrasound purchases, from initial contact to product delivery, can take from 2 weeks to 4 months depending on the parameters below.

- In which department do you need the ultrasound and for what examinations?
- Do you need specific software options?
- Do you need specific probes?
- Do you need accessories as printer, ECG cable, foot pedal?

Considering Your Needs

You might have made up your mind before reaching out to us, or you might need help from one of our Key Account Managers. Either way, we will find a great solution for you.

(1-2 weeks)

Budget and Model

We will help you find a model that matches your requirements both for options and prices.

(1-2 weeks)

- Do you have any brand/model preferences?
- What is your budget range for the ultrasound?
- If the preferred ultrasound is not in stock, are you open to alternatives?

Your Timeframe

If you do not need the system yet or need more time to secure financing, we can hold it for you for a while.

(0-2 months)

- When would you like to receive the system?
- Is the financing in place?

Sourcing

If the model you have chosen is not in stock, we need to set aside time for sourcing, purchasing, delivery to LBN, and testing. This will not take more than 1-2 months.

(1-2 months)

Delivery

Pick up the system yourself or let us handle it, with the help of a professional freight forwarder. Depending on the shipping method and the distance, the timeframe will vary.

(0-2 months)

- Does your country require CE mark/FDA/ Other?
- Are there import restrictions regarding the age of used equipment?
- Do you, or should we, handle the shipping?